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The Burns Team
RE/MAX East of the River

FOR IMMEDIATE RELEASE

Press Release

Local Realtors® Join the Ranks of the Real Estate Industry's Most Elite

STORRS, CT – The Burns Team, with RE/MAX East of the River, qualified for the Platinum Club in 2005. Only 7,411 of 100,000 affiliates worldwide achieved this level in 2005. In addition to their Platinum Club status for 2005, The Burns Team was also recently named in the Top 10 Team for RE/MAX in New England for April 2006.

With record growth in 2005, Tom and Elaine Burns added another family member to The Burns Team in 2005, son Matt, to better serve their clients. This past year also saw The Burns Team earn a Realtor® Mastery designation by becoming the newest members of an exclusive program designed for agents who have an annual sales volume in excess of \$30 million.

The 2004 National Association of Realtors® International Real Estate Profile revealed that in 2004, the median gross sales volume for all Realtors® was just over \$2 million. Breaking salaries down even further, the profile disclosed that less than 1 percent of the world's real estate agents produce an annual sales volume over \$30 million.

Cracking the \$30 million bracket is a notable feat in itself, but it doesn't guarantee entry into the Mastery Program. The program's entry standards are so stringent, in fact, that over 85-percent of its members sell over \$60 million of real estate per year. Membership is exclusively reserved for real estate professionals who are at the pinnacle of their career and who have demonstrated a successful real estate track record.

The Burns Team are quite active in the local community, supporting one of the Mansfield Little League teams and the Brain Injury Association of Connecticut. The Little League team, RE/MAX – The Burns Team, has had a perfect season, winning all of their games.

For more information, visit www.BurnsTeam.net.