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**The Burns Real
Estate Team**
RE/MAX East of the River

FOR IMMEDIATE RELEASE

Media Release

Local Agents Now Short Sale Specialists

STORRS, CT – Tom and Elaine Burns recently attended two seminars on short sales.

The husband & wife real estate team can help negotiations between home owners facing a short sale and their mortgage company. A short sale occurs when lenders agree to accept less than the total amount due on the mortgage. Not all lenders will accept short sales or discounted payments.

“Being armed with the wealth of information we took away from these seminars is an example of our commitment to providing our clients the best service available,” Elaine Burns said. “We are experienced short sale specialists with a team of top professionals ready to help home owners explore the available options when they are faced with that difficult situation.”

April has proven a busy month for The Burns Real Estate Team. In addition to the short sale seminars, the team received RE/MAX of New England honors and participated in the Realtors at the Capitol meeting to advocate removal of additional transfer tax for home owners.

The Burns Real Estate Team's commitment to their community is further reflected in their on-going support of several local & national organizations, including the Susan G. Komen Foundation, Children's Miracle Network, Board of Connecticut Health Charities, the Brain Injury Association of Connecticut, and Windham Area Relay for Life. Proud supporters of Mansfield Little League, The Burns Real Estate team are also returning as sponsors of their grandson's majors team. For more information, visit www.BurnsTeam.net.