



## Media Release

**MEDIA CONTACT:** Elaine Burns  
860.429.2853  
Elaine@TheBurnsTeam.net

### Local Real Estate Experts Host Wealth Building Seminar

*Expert Financial Panel Gave Free Advice for Investors on October 22<sup>nd</sup>*

STORRS MANSFIELD, CT (November, 2008) – The Burns Real Estate Group | Keller Williams hosted a free seminar about investment opportunities in the current real estate market last month. Tom and Elaine Burns and a team of trusted advisors showed investors how to turn a profit every month with real estate investments.

The Burns Real Estate Group was joined by real estate Attorney Jeffrey Walsh, CPA Aaron Johnson and JP Morgan Chase mortgage specialist Louise Fontaine to discuss real investment issues. Topics included what purchase price is necessary to purchase a single family, 2-family or 3-family property versus rental income needed in order to make the numbers viable.

“We had a tremendous response to our first investor seminar in our new office,” said Tom Burns. “When properly invested, current equity can bring in three times as much income. We want to help educate potential investors to this fact, as this is a perfect market for investing with so many buying opportunities that savvy investors can capitalize on.”



*Illustration 1: L to R: Jeffrey Walsh Elaine & Tom Burns, Louise Fontaine, and Aaron Johnson*

The Burns Real Estate Group is dedicated to making their clients a partner by helping them recognize opportunities and overcome challenges in the market, and then using their resources and skills to help their clients succeed in today's environment. In addition to real estate educational outreach programs, The Burns Real Estate Group supports several local & national organizations including the Brain Injury Association of Connecticut, The Children's Miracle Network and Board of Connecticut Health Charities. They have a strong commitment for helping children and families in need in the local community and throughout the state.

To learn more about The Burns Real Estate Group | Keller Williams Realty, call Tom & Elaine Burns at 860.429.2853 or visit **[www.ConnAreaHomes.com](http://www.ConnAreaHomes.com)**.